

Globe Midwest Adjusters International

# THE RIGHT SERVICES FOR HOTELIERS AT THE RIGHT TIME

**Disasters happen** — and hoteliers know that their facilities are particularly susceptible to property damage.

But as overwhelming as a disaster is, the insurance claim process doesn't have to be.



800.445.1554 | FAX 248.354.0193  
[globemw-ai.com](http://globemw-ai.com)

**GLOBE MIDWEST  
ADJUSTERS INTERNATIONAL**  
The *right* way to settle claims®

## HOW WE CAN HELP

The More You Know,  
The Better The Results.

### ► SETTLEMENT

We will negotiate  
the best possible  
settlement.

### ► PEACE OF MIND

Our assistance allows  
you to address the  
immediate priority of  
attending to the safety  
and comfort of your  
guests. Then we help  
you get back to normal  
business, your family  
and your life, sooner.

### ► ADMINISTRATION

We cover every part in  
preparing, submitting  
and settling your claim.

### ► PROFESSIONALS

The industry's most  
comprehensive team  
of licensed experts on  
your side.

## Factors to Consider

As a hotel, motel or resort owner or manager, here are just some of the **factors you should understand before moving forward with your claim.** Contact Globe Midwest Adjusters International for a no-cost discussion.

- ✔ Can guests stay in the undamaged rooms? Liability issues may make this a dangerous idea.
- ✔ If you place guests in undamaged rooms, how does it affect your business income claim?
- ✔ What happens if you place guests in other hotels you own? Does the insurance company get a credit?
- ✔ Is there coinsurance in your policy?
- ✔ What is your broker/agent's role?
- ✔ Asbestos and lead-containing materials can have a major impact on your claim. Make sure they are addressed properly to avoid future liability issues.
- ✔ Replacement properties. Lease purchase strategy. Is it good for you?
- ✔ Is it always beneficial for your building/property to be considered a "total loss?" If not, why?



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As you know, our hotel was in the area of Punta Gorda that took the hardest hit from Hurricane Charley. After suffering such a tremendous amount of damage, we were not sure how we could handle the monumental task of rebuilding. It was very reassuring to know that we could focus our efforts on getting our business back up and running while you and the rest of your team handled the detail work and complexities of our insurance claim.

—Ron Asmar  
Best Western Waterfront

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I'd like to thank you and your firm for your assistance in resolving the partnership's claim with [our insurance company]. Despite the fact that we engaged your company late in the adjustment, we felt you did a great job of bringing this matter to an equitable settlement for us. You more than make up for your fee. ... I'll have no hesitation in recommending your firm whenever the opportunity arises.

—John H. Smart, II  
Managing General Partner  
Days Inn Hospitality Associates

## Helping You Before a Loss Happens

Globe Midwest Adjusters International can also help before a loss with a property coverage review that looks at how your insurance policy's provisions and endorsements will function should a disaster strike your hotel.

Our team of seasoned public adjusters is well versed in the hospitality industry. With over a century of experience, we will be at your side throughout the entire claim process ensuring a fair and equitable settlement of your property damage, business interruption and extra expense claims.



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... This marked the second time we used your services and on both occasions your professionalism and expertise was more than we could have hoped for.

We greatly appreciated that you kept us updated throughout the claims process and always made time to answer our questions. Dealing with insurance claims can be a confusing and lengthy process, but you handled everything efficiently and quickly.

—Lee Stevens  
General Manager  
Quality Inn



## Select Client References

Our organization has settled claims successfully for hundreds of hotels.

Following is a short list of those we have represented in the hospitality industry.

**If your hotel sustains major damage, Globe Midwest Adjusters International is the public adjusting company to turn to for assistance with your property claim.**

AFM Hospitality Corporation | Seattle, WA  
American Resorts International, LTD | Oak Brook, IL  
Amerihost Inn | Marshall, MI  
Aqua Hotels & Resorts | Honolulu, HI  
Baymont Inn | Lancaster, OH  
Best Western International | Phoenix, AZ  
Biltmore Hotel | Coral Gables, FL  
Boyne Highlands Resort | Harbor Springs, MI  
Choice Hotels International | Silver Spring, MD  
Classic Resorts | Maui, HI  
Comfort Inn and Conference Center | St. Louis, MO  
Days Inn and Suites | Grandville, MI  
Dupont Plaza Hotel | Washington, DC  
Econolodge | Green Bay, WI  
Economy Inn and Suites | Cedar Rapids, IA  
Four Seasons Hotel | New York, NY  
Hampton Inn | Midwest City, OK  
Hilton Hotels Corporation | Beverly Hills, CA  
Hilton Inn Virginia Beach | Virginia Beach, VA  
Holiday Inn Lake Havasu | Lake Havasu City, AZ  
Hotel Intercontinental | New Orleans, LA  
Interstate Hotels | Pittsburgh, PA

King Christian Hotel | St. Croix, U.S. Virgin Islands  
Knights Inn | Baltimore, MD  
La Quinta Inn | Phoenix, AZ  
Lakewood Resort | Osage Beach (Lake of the Ozarks), MO  
Lincolnwood Hotel | South Bend, IN  
Microtel Inn | Lincoln Park, MI  
Moose Lake Motel | Moose Lake, MN  
New York Palace | New York, NY  
Omni Charleston Place Hotel | Charleston, SC  
Paradise Cove Resort | Anguilla, British West Indies  
Ponderosa Motel | Wausau, WI  
Quality Inn North | Cedar Rapids, IA  
Quality Inn | Toledo, OH  
Ramada Inn & Conference Center | Columbia, MO  
Red Roof Inn | Cedar Rapids, IA  
Regency Hotel | Orlando, FL  
Rodeway Inn | Biloxi, MS  
Sheraton University Inn | Daytona Beach, FL  
Sorrento Hotel Partnership | Seattle, WA  
Starwood Hotels & Resorts Worldwide, Inc. | White Plains, NY  
Super 8 | Omaha, NE  
The Blackstone Group (MeriStar Hospitality) | Bethesda, MD  
Travelodge | Romulus, MI  
Union Station Hotel | Nashville, TN  
Ventana Inn & Spa | Big Sur, CA  
Virginia Beach Hilton Oceanfront | Virginia Beach, VA  
Wyndham Worldwide | Parsippany, NJ

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**I cannot imagine trying to navigate through the process without your representation ... The end settlement result is tangible proof that you made a difference. The result only validates the value you brought to the table and I would not recommend anyone trying to tackle something like we had to go through on their own."**

—Mike Chumbler  
President and General Manager  
Boyne Highlands Resort



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