

Route 2, Box 311, Crawfordsville, IN 47933-9450 Tel

Telephone 317/364-1323

March 7, 1991

Mr. Harry A. Sommerfield Adjusters International 550 Frontage Road Northfield, Illinois 60093

Dear Harry:

Mr. Keith Busse and I would like to express our appreciation for the professional manner in which you handled the adjustment of our various losses. Through your efforts and expertise these matters were brought to satisfactory conclusions.

Please feel free to refer any prospective clients to us for recommendation.

Very truly yours,

Tracy L. Shellabarger

Controller

TLS:vpt