



**Property Management Inc.**

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September 26, 2012

Dear Al,

Thank you again for your help, after we experienced a large fire loss in one of our buildings a few years ago. I recall the tremendous effort you made to not only maximize our settlement amount, but to also help fully restore our building. After I was told another building of mine had been stripped clean by vandals, you were the first call I made.

Your detailed estimate and understanding of the policy conditions for this vandalism claim, made all the difference in achieving a fair and equitable settlement without skipping a beat. Also, the security measures you recommended and presented to the insurance company as part of the claim helped prevent further incidents and damage until I was able to rent the apartments. In addition, working with the contractor you suggested helped get my property restored and occupied much faster than I ever expected.

It is unfortunate that when you manage or own properties as I do, losses will occur. It is times like these I am glad that I have Al Krockey and Adjusters International to call on. With you and the Adjusters International team I feel confident that any future losses on my properties will be properly handled by the best in the business. It is my pleasure to offer this letter of referral letter to your potential clients. I would encourage anyone who is faced with an insurance claim to call me for a reference.

Sincerely

A handwritten signature in black ink, appearing to read 'Michael Deitch', with a long horizontal line extending to the right.

Michael Deitch