The Greenspan Co. / Adjusters International 400 Oyster Point Boulevard, Suite 519 South San Francisco, CA 94080

RE: Fire Loss Settlement

The fire has finally been put out. The insurance money has finally been paid. Diane and I want to extend our thanks and gratitude for your hard work. You have mastered the delicate skill of negotiation, and Diane and I are deeply grateful for your efforts, patience and the eventual settlement. When confronted with a complete loss of our home, as a result of a wildfire in July 2004, we turned to your company based on your reputation and expertise. Needless to say, we are extremely pleased with the services.

We suffered a devastating and emotional loss. We lost everything. Our prized home and all our possessions were burned to the ground. Not only were we victims of a disastrous fire, but we almost became victims of our insurer. The insurance company initially offered us a sum that was not even remotely enough to re-build our house. Even with my years of negotiating sophisticated contracts, I was tremendously impressed with your efforts to secure us an incredible settlement well in excess of the policy limits and almost double the amount originally offered, all without the need of going to unnecessary litigation.

Your team was steadfast in its focus. You are true professionals. We always felt that we would prevail in the end. Our payment of fees to your firm for its expertise was money well spent. The return on investment was well worth it. My wife and I sincerely thank you, Vic Johnson, and Heather Connell for all the hard work.

After going through the extended insurance claim process, we now know that no one should handle their own claim without the benefit of your expertise. We highly recommend your firm and its services without any hesitation. Please feel free to utilize our name as a reference. We would be more than happy to endorse you and The Greenspan Co. / Adjusters International to anyone in need of the remarkable services you provide.

sincerely,

Douglas and Diane Kelly